

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): June 10, 2021

**Motorsport Games Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation)

**001-39868**  
(Commission  
File Number)

**86-1791356**  
(I.R.S. Employer  
Identification No.)

**5972 NE 4th Avenue**  
**Miami, FL**  
(Address of principal executive offices)

**33137**  
(Zip Code)

Registrant's telephone number, including area code: **(305) 507-8799**

**N/A**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Class A common stock, \$0.0001 par value per share	MSGM	The Nasdaq Stock Market LLC (The Nasdaq Capital Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure.**

On June 10, 2021, the Company posted on its website presentation materials to be used by the Company at various meetings with institutional investors or analysts commencing after the filing of this Current Report on Form 8-K. A copy of such materials is furnished as Exhibit 99.1 and is incorporated by reference in its entirety into this Item 7.01.

The information contained in this Item 7.01, as well as in Exhibit 99.1, is furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, and such information shall not be deemed to be incorporated by reference into any of the Company’s filings under the Securities Act or the Exchange Act, except as expressly set forth by specific reference in any such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

99.1 [MOTORSPORT GAMES INC. PRESENTATION MATERIALS](#)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Motorsport Games Inc.

Date: June 10, 2021

By: /s/ Dmitry Kozko

Dmitry Kozko  
Chief Executive Officer

EXHIBIT INDEX

Exhibit No.	Description
99.1	<a href="#">Motorsport Games Inc. presentation materials</a>

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GAMES

Investor Presentation

June 2021

# LEGAL DISCLOSURES

This presentation has been prepared by Motorsport Games Inc. ("Motorsport Games," "us," "our," "we" or the "Company"). For additional information regarding the Company, we urge you to read our reports filed with the Securities and Exchange Commission (the "SEC"), including our Quarterly Report on Form 10-Q for the quarter ended March 31, 2021.

## Cautionary Note Regarding Forward-Looking Statements

Certain statements in this presentation which are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are provided pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Any statements in this presentation that are not statements of historical fact may be deemed forward-looking statements. Words such as "continue," "will," "may," "could," "should," "expect," "intend," "anticipate," "believe," "estimate," "predict," "potential," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include, but are not limited to, statements concerning: (i) Motorsport Games' future business, future results of operations and/or financial condition, including without limitation, as to the Company's future growth (including its plans to accelerate its growth plan to establish a greater global presence, driving additional revenues and its future long-term growth prospects), creation of shareholder value and plans to become the market leader in virtual motorsport racing around the world, (ii) the expected future impact of new or planned products or offerings and the timing of launching such products and offerings, (iii) the expected future impact of completed and pending acquisitions, (iv) the expected future impact of implementing management strategies and the impact of other industry trends, and (v) whether Motorsport Games will be able to negotiate and enter into the definitive agreements with respect to the acquisition of Digital Tales USA, LLC, whether all conditions precedent in such definitive agreements will be satisfied and whether the closing of such acquisition will occur. All forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the forward-looking statements, many of which are generally outside the control of Motorsport Games and are difficult to predict. Examples of such risks and uncertainties include, but are not limited to: (i) difficulties, delays or less than expected results in achieving the Company's growth plans, objectives and expectations, such as due to a slower than anticipated economic recovery and/or the Company's inability, in whole or in part, to continue to execute its business strategies and plans, (ii) difficulties, delays in or unanticipated events that may impact the timing and scope of new product launches, (iii) difficulties, delays in or unanticipated events that may impact the Company's ability to complete certain pending acquisitions and/or less than anticipated benefits from completed acquisitions, and/or (iv) difficulties, delays or less than expected results in implementing the Company's management strategies, such as due to higher than anticipated costs or delays and expenses added by the ongoing and prolonged COVID-19 pandemic. Factors other than those referred to above could also cause Motorsport Games' results to differ materially from expected results. Additional examples of such risks and uncertainties include, but are not limited to: (i) Motorsport Games' ability (or inability) to maintain existing, and to secure additional, licenses and other agreements with the various racing series; (ii) Motorsport Games' ability to successfully manage and integrate any joint ventures, acquisitions of businesses, solutions or technologies; (iii) unanticipated operating costs, transaction costs and actual or contingent liabilities; (iv) the ability to attract and retain qualified employees and key personnel; (v) adverse effects of increased competition on Motorsport Games' business, results of operations and/or financial condition; (vi) the risk that changes in consumer behavior could adversely affect Motorsport Games' business, results of operations and/or financial condition; (vii) Motorsport Games' ability to protect its intellectual property; and (viii) local, industry and general business and economic conditions. Additional factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements can be found in Motorsport Games' filings with the SEC, including its Annual Report on Form 10-K for the fiscal year ended December 31, 2020, its Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2021, as well as in its subsequent filings with the SEC. Motorsport Games anticipates that subsequent events and developments may cause its plans, intentions and expectations to change. Motorsport Games assumes no obligation, and it specifically disclaims any intention or obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as expressly required by law. Forward-looking statements speak only as of the date they are made and should not be relied upon as representing Motorsport Games' plans and expectations as of any subsequent date.

## Market & Industry Data

This presentation includes market and industry data and forecasts that the Company has developed from independent research reports, publicly available information, various industry publications, other published industry sources or the Company's internal data and estimates. Independent research reports, industry publications and other published industry sources generally indicate that the information contained therein was obtained from sources believed to be reliable, but do not guarantee the accuracy and completeness of such information. Although the Company believes that the publications and reports are reliable, the Company has not independently verified the data and makes no representation or warranty with respect to the accuracy of such information. Any and all trademarks and trade names referred to in this presentation are the property of their respective owners. The Company's internal data, estimates and forecasts are based on information obtained from trade and business organizations and other contacts in the markets in which we operate and management's understanding of industry conditions. Although the Company believes that such information is reliable, the Company has not had such information verified by any independent sources.

## Non-GAAP Financial Measures

Certain monetary amounts, percentages and other figures included in this presentation have been subject to rounding adjustments. Certain other amounts that appear in this presentation may not sum due to rounding. This presentation includes financial information prepared in accordance with generally accepted accounting principles in the United States ("GAAP"), as well as certain adjusted or non-GAAP financial measures such as EBITDA and Adjusted EBITDA. EBITDA is defined as net loss plus interest (income) expense and depreciation and amortization, less income tax benefit. Adjusted EBITDA is defined as EBITDA adjusted to exclude: (i) IPO-related expenses; (ii) acquisition related expenses; (iii) gain attributable to equity method investment resulting from the acquisition of additional equity interest in Le Mans joint venture; (iv) stock-based compensation expenses; and (v) charges or gains resulting from other non-recurring events, if any. We use Adjusted EBITDA to manage our business and evaluate our financial performance, as it has been adjusted for items that affect comparability between periods that we believe are not representative of our core business. Additionally, management believes that EBITDA and Adjusted EBITDA are useful to investors because they enhance investors' understanding and assessment of our performance, facilitate comparisons to prior periods and our competitors' results and assist in forecasting performance for future periods. These non-GAAP measures are in addition to, and not a substitute for or superior to, financial measures prepared in accordance with GAAP and should be considered in conjunction with, the GAAP financial measures presented herein. The non-GAAP financial measures presented may differ from similar measures used by other companies. A reconciliation of these non-GAAP financial measures to the nearest GAAP measures is included in the appendix to this presentation.

# Introduction to Motorsport Games (NASDAQ:MSGM)

Motorsport Games develops and publishes racing games and immersive esports experiences of the world's most iconic races and brands

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## Formation

2018, within Motorsport Network, the world's largest digital media company dedicated to motorsports

Started trading on NASDAQ under MSGM on January 13th, 2021

## Our Operations

122 employees including 84 developers\*

6 offices globally (Miami and Orlando (USA), Silverstone (UK), Moscow (Russia), Amsterdam (Netherlands) and Melbourne (Australia))

## Revenue Streams

Sell and monetize video games for consoles, PC and mobile devices

Organize and monetize esports events

## Q1 2021 Momentum

Acquired remaining shares of 704Games and obtained controlling interest in Le Mans JV

Signed 10-year licenses with ACO (Le Mans franchise)

Acquired additional technology (Factor2) and expanded our portfolio of racing IP (KartKraft)

Grew our global studio presence

## Company Highlights

-  At the center of large, fast-growing motorsport, gaming and esports categories
-  Exclusive strategic, long-term partnerships with iconic racing brands
-  Strong pipeline of new franchises, products and revenue streams
-  Pole position in virtual racing esports
-  Building out additional infrastructure to grow the business



# Experienced, Visionary Leadership

## Management Team



**Dmitry Kozko - CEO, Executive Chairman**  
Tech entrepreneur, 15+ years of experience leading private and public companies.



**Jonathan New - CFO**  
20+ years of experience as CFO for publicly-traded tech companies.



**Stephen Hood - President**  
20+ years of executive game production and creative design experience, including the Codemasters' F1 BAFTA-winning series.

## Advisory Board



**John Schappert**  
Industry veteran with over 26 years of executive experience at Electronic Arts, Microsoft and Zynga.



**Fernando Alonso**  
Two-time F1 Champion & Le Mans winner.



**Mike Vorhaus**  
Industry veteran with over 24 years of Game executive advisory experience.

## Independent Directors



**Neil T. Anderson**  
Retired; previously 30+ years' experience as a partner at Sullivan & Cromwell practicing corporate and M&A law.



**Francesco Piovanello**  
Professional and institutional investor with 25+ years of experience. Also worked at Deutsche Bank and Deloitte.



**Rob Dyrdek**  
Former pro skateboarder with over 25 years of entrepreneur and media experience.

# Our Exclusive Relationships with Iconic Racing Franchises

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- World's #1 Stock Car Auto Racing tour
- 475M homes reached in 2019
- Licensed until 2030



- Crown jewel of endurance racing
- 100M homes reached in 2019
- JV - Licensed until 2031



- UK's Leading Touring car racing series
- 62M homes reached in 2019
- Licensed until 2027



# The Motorsport Games Platform

## Proprietary MSGM Game Platform

- Global development team of 80+ people
- Best of breed, scalable game components



## Iconic Franchises



## Premium Game & Esports Experiences

- Exciting racing experiences for all
- Enthusiast, mobile, casual
- Esports, content, streaming
- To be available on Mobile, PC, Xbox, PlayStation, Switch, Steam, Stadia and more



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# The Racing Games Landscape

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Driver Training  
Equipment



Racing

Casual &  
Arcade

Audience



# Our NASCAR Franchise

Poised to take our NASCAR franchise to the next level

## *NASCAR NXT*

- First installment of new series
- Takes successful HEAT franchise to next level
- Powerful new game engine, AAA graphics, all new physics & AI
- Most interactive and entertaining NASCAR experience that MSGM ever built
- Target launch in the back half of 3Q21 on PlayStation, Xbox and PC



# Game Product Roadmap

Focused on delivering a slate of world-class racing games in the coming years

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## Advancing our goals via M&A

We look at how we can accelerate our product driven growth with technology or teams that expedite our go to market strategy and elevate the quality standard of our entertainment so that our games are world class.

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Completed acquisition of remaining shares on April 16, 2021

Simplifies financial reporting, fully aligns interests, accretive



Industry leading racing simulation platform, rFactor2

Fully integrated into MSG Game Engine for core IP including NASCAR, the British Touring Car Championship and the 24 Hours of Le Mans

Closed April 20, 2021



Highly acclaimed KartKraft PC karting racing simulator

Establishes a new studio, Motorsport Games Australia, to lead development of MSG KartKraft and strategy

Closed March 18, 2021



Official mobile games developer for the Superbike World Championship

Will add to mobile portfolio while also introducing two-wheel racing IP

Binding term sheet executed March 24, 2021

# Recent Awards & Recognition

Winner - Live Experience from Leaders Sport Awards (Le Mans Virtual)

Winner - Pioneering and Innovation - Autosport Awards (Le Mans Virtual)

Winner - Best Event (Le Mans Virtual) - Simmy Awards

Shortlisted - Best Use of a Technology by a Brand (Motorsport Games) - Sports Technology Awards

Shortlisted for Esports Sponsorship Award (Le Mans Virtual) - European Sponsorship Association

Shortlisted for Best Lockdown Solution (World Rallycross Esports Series)

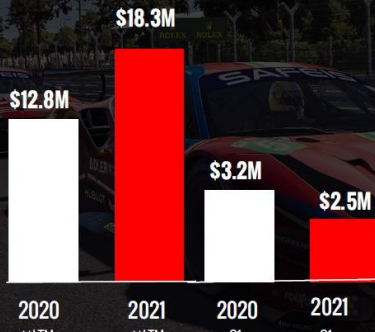




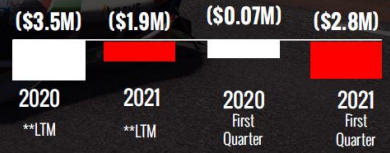
# Financial Highlights

- LTM'21 revenue of \$18.3M compared to \$12.8M in the prior year period
- Q1'21 revenues consist primarily of residual sales of NASCAR Heat, NASCAR Mobile
- Increase in gross profit to 68% in Q1'21 versus 67% in Q1'20 reflects increased mix of digital download versus retail sales
- Net loss for Q1'21 was (\$14.1 million) compared to (\$0.2 million) in the prior year period. Net loss for LTM'21 was (\$14.6 million) compared to (\$4.2 million) in the prior year period.
- Q1'21 Adj. EBITDA reflects increased expenses for development of broader portfolio and public company costs

## Revenue



## \* Adjusted EBITDA



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\* Adjusted EBITDA is a non-GAAP measure, please refer to reconciliation to GAAP in the appendices.  
 \*\* LTM numbers based on last 12 months through end of March 31, 2021 or 2020, as applicable.

# Conclusion



- Massive opportunity in large and growing motorsport, gaming and esports segments
- Differentiated platform in racing games and esports
- Exclusive strategic relationships with iconic brands
- Clear strategy for growth with continued strategic & licensing relationships
- Experienced leadership and growing team to execute our plan



**Thank you!**

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GAMES



# APPENDIX

## Adjusted EBITDA Reconciliation Table

	Quarter ended March 31, 2021	Quarter Ended March 31, 2020	LTM Ended March 31, 2021	LTM Ended March 31, 2020
Net Loss	\$ (14,085,424)	\$ (200,508)	\$ (14,564,770)	\$ (4,238,357)
Interest expense, net	119,539	1,140	838,177	(34,622)
Depreciation and Amortization	136,601	134,014	714,869	727,946
EBITDA	(13,829,284)	(65,354)	(13,011,724)	(3,545,033)
IPO related expenses	2,947,192	-	3,114,102	-
Acquisition related expenses	330,479	-	330,479	-
Gain attributable to equity method investment	(1,370,837)	-	(1,370,287)	-
Stock-based compensation	9,076,915	-	9,076,916	-
Adjusted EBITDA	\$ (2,845,536)	\$ (65,354)	\$ (1,860,515)	\$ (3,545,033)

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